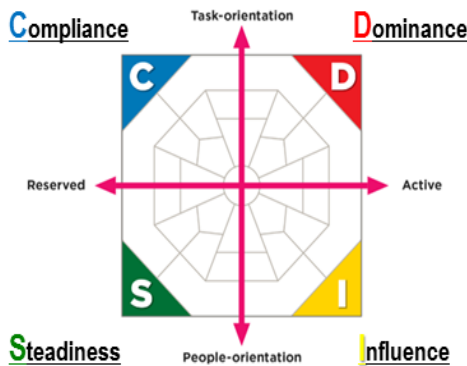




The tool for observing and analyzing behavior, not personality:

If you want to make better strategic and tactical decisions that result in improved sales effectiveness, you need the information Extended DISC® provides.

Extended DISC® Diamond



- ❑ Measures how we do things
- ❑ Builds on the 4-quadrant DISC Model
- ❑ Better reflects that we are more complex and multi-dimensional
- ❑ We all have styles (natural vs. not natural)
- ❑ Successful people/ leaders come from all styles

Extended DISC® Individual Assessments

Extended DISC® Individual Assessments are our most popular tools. Their success is based on their strong ability to provide information to make better decisions. Too often assessments tell us what we already know: "Oh yes, that's me." If a tool only provides information that the user is already aware of, it has very limited value.

Extended DISC® Individual Assessments are designed to provide information that makes an impact, is actionable and, most importantly, has a positive impact on performance.